



## Lane Solution Now Rated “Avaya Compliant”

- *Fax over IP application is compatible with key Avaya IP telephony solutions*
- *Helps businesses to seamlessly integrate fax into their IP infrastructure*

**Basingstoke, UK: 1 March 2010** — Lane Telecommunications, a leading developer of fax and messaging solutions, today announced that its Passport 4000 fax server is compliant with key Internet protocol (IP) telephony solutions from Avaya, a leading global provider of business communications applications, systems and services.

Passport 4000 helps businesses to run fax over their IP network. The application now is compliance-tested by Avaya for compatibility with: Aura Communications Manager 5.2.1, System Manager S8510, Session Manager S8510, S8370 Servers and G650 Media Gateway.

Peter Fincham, Managing Director of Lane is delighted that Passport 4000 has successfully completed compliance testing with Avaya IP telephony solutions. He commented “Communications are increasingly moving onto the IP network and Lane has been at the forefront in developing systems, such as Passport 4000, that allow businesses to move beyond voice to include seamlessly integrated fax capabilities. Open, standards-based platforms, such as those provided by Avaya, allow us to deliver complementary solutions that together enable businesses to fully realise the potential of their communications infrastructure.”

Lane is a member of the Avaya DevConnect program—an initiative to develop, market and sell innovative third-party products that interoperate with Avaya technology and extend the value of a company’s investment in its network.

As a Gold member of the program, Lane is eligible to submit products for compatibility testing by the Avaya Solution Interoperability and Test Lab. There a team of Avaya engineers develops a comprehensive test plan for each application to verify whether it is Avaya compliant. Doing so ensures businesses can confidently add best-in-class capabilities to their network without having to replace their existing infrastructure—speeding deployment of new applications and reducing both network complexity and implementation costs.

“Companies like Lane are expanding the choices available to Avaya customers,” said Eric Rossman, vice president, Developer Relations and Technical Alliances, Avaya. “With a broad selection of standards-based solutions that are compliance-tested for interoperability, businesses can use communications strategically in their operations and make critical information readily available to both clients and employees.”



### **About Lane**

Lane has been at the forefront of messaging communications for over 30 years and is now recognized internationally as a leader in fax integration across the financial, healthcare, manufacturing and transport industries. Based in the UK, US and Singapore, Lane has implemented systems across 50 countries and provided professional services in all time zones. Lane offers the very best solutions for integrating fax servers as a part of wider communications networks. Lane delivers fax and messaging systems across entire organizations and into consolidated data networks, across one site, many sites or across borders. Please visit [www.lanetelecom.com](http://www.lanetelecom.com) for more information on Lane solutions.

### **About Avaya**

Avaya is a global leader in enterprise communications systems. The company provides unified communications, contact centers, and related services directly and through its channel partners to leading businesses and organizations around the world. Enterprises of all sizes depend on Avaya for state-of-the-art communications that improve efficiency, collaboration, customer service and competitiveness. For more information please visit [www.avaya.com](http://www.avaya.com). For more information on the Avaya DevConnect program, visit [www.avaya.com/devconnect](http://www.avaya.com/devconnect).

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